



airbnb

WE TRAVEL

WHY DO PEOPLE TRAVEL?

People travel out of a desire to explore, to experience, to find something new or different. Airbnb was founded on these principles, as a means to allow people an experience in places hotels couldn't take them. So why is it that this desire is so far removed from the booking process?

HOW WE TRAVEL

1. Where do you want to go?

Influenced by

- Prior knowledge
- Personal anecdote
- Cost
- Commercial Influence

2. When do you want to go?

Influenced by

- Your schedule
- Seasons
- Peak Seasons

3. What do you want to experience?

Influenced by

- Prior knowledge
- Travel books
- Web Searches

HOW WE **SHOULD** TRAVEL

~~1. Where do you want to go?~~
What do you want to experience?

2. When do you want to go?

~~3. What do you want to experience?~~
What places have the events you are looking for

WHAT CHANGES?

Additional Revenue

Hosts have the opportunity to increase rates for their property during peak season or events, letting them accurately follow the market value of their space

Deviation from Hotel Industry

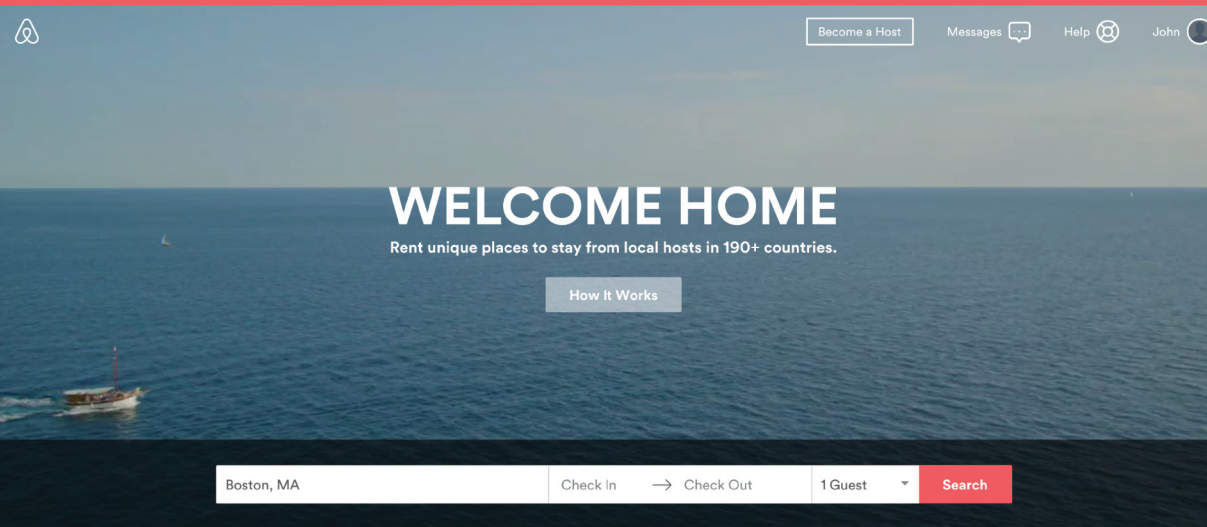
Offers a way of searching which hotels are not to compete with, offering airbnb users access to hospitality where hotels may not be located

Easy Access to Vast Local Knowledge

Creates a database of local and international events which can be easily searched to plan any kind of trip, ranging from outdoor activities to sporting events

New Reasons to Travel

Provides airbnb users with a unique knowledge of events, incentivizing them to take unplanned trips



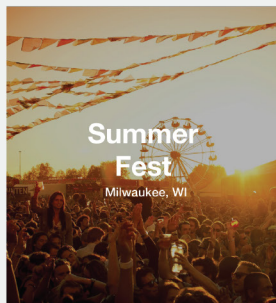
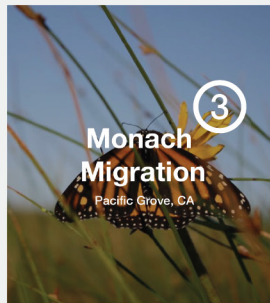
A simple landing page facelift featuring upcoming events in place of destinations

1 A section title that focuses on experiences as opposed to locations

2 A picture that is either directly from the event or symbolic of what might be experienced. Example: The picture of the monarch butterfly is perfectly valid for expressing the nature of the event

Experience something new

Be a part of local events that are occurring around the world.

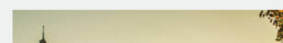
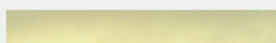
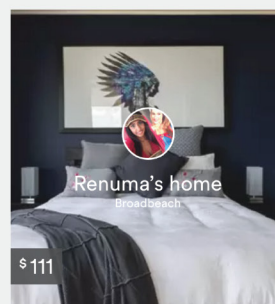
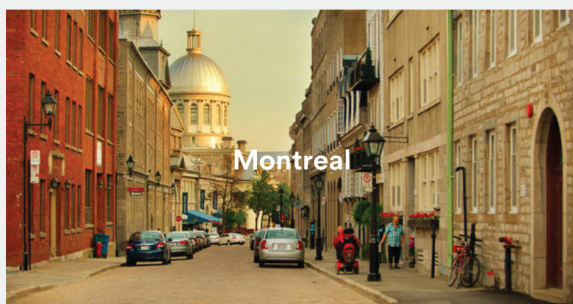


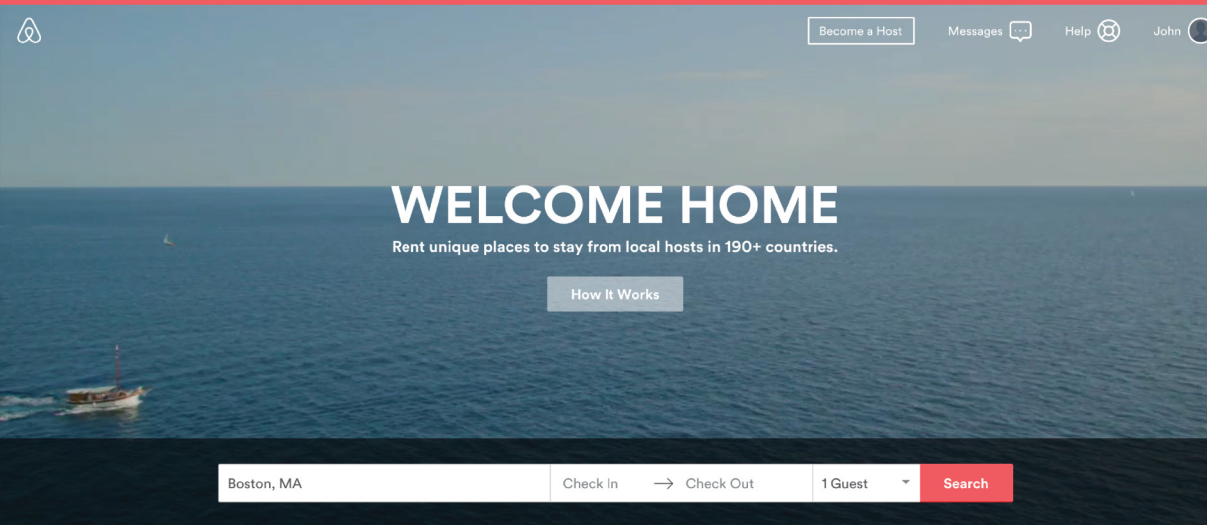
3 The events title, with the location in smaller font below

[See All Destinations](#)

Explore the world

See where people are traveling, all around the world.



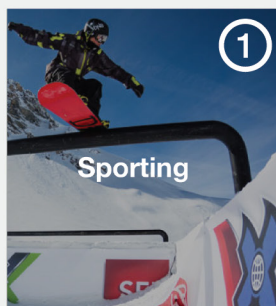
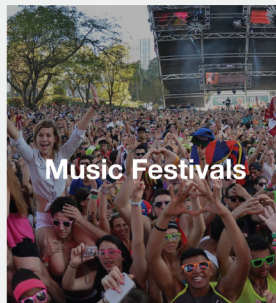


Additional landing page facelift featuring different categories of events that are used to launch into search process

① Categories on the home screen act as buttons that add a filter to search, narrowing down the events list to that of the users interest

Find your next adventure

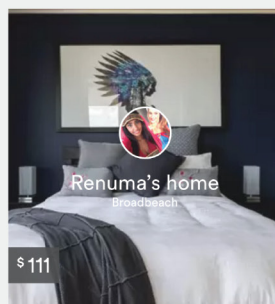
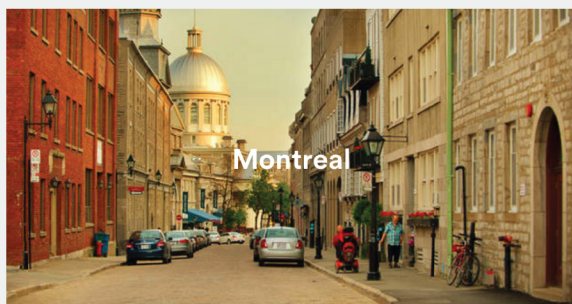
Find different events and score yourself a first class room for the action



See All Destinations

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Sporting x

The search page features a series of listed filters that allow users to narrow down search results to find their interests

1 Select events to find corresponding accommodations for the event, taking you to the traditional airbnb search page focused on that particular location with all additional information entered

2 Additional filters can be selected to narrow down results

Rock Climbing x

3 Keeps content limited to one page but offers the option for more events

4 The search bar shows which filters are active and allows you to toggle them

5 A new search window populated with all the information your selected event provides, making booking a breeze

